left from the holiday business, others from special lots; majority are slightly mussed. All:linen, em-broidered corners, and plain linen.

2 to 12 Yards

WORTH DOUBLE. Think of it-2 to 12 yards in remnant, and only 5c! Included are Silk Soutache Braids, Satin Rat-tail Braids, Silk Guimpes, Black Bead Trimming and other kinds.—First

#### BARGAINS

\$25 GENUINE FRENCH LYNX SET, consisting of an animal-effect scarf, trimmed with two heads and three tails, and pillow or large rug muff; \$14.50 muff plain Skinner satin lined \$14.50

\$17 FRENCH LYNX SET, consists of a scarf trimmed with heads and two tabs in back, pillow or rug muff, plain Skinner's satin lined, handsome glossy \$9.50 fur. Tomorrow at remnant price

\$10 RUSSIAN CONEY LYNX SET. a good bargain at regular price. Scarf is trimmed with head and two tabs in the back, and rug muff is trimmed \$5.98 with two heads. Sale price....

seamless French gray

cover; 5-quart 35c

39c Berlin Kettles,

of seamless gray en-amel with bail han-

dle and cover; 19c

49c Convex Kettles,

of seamless gray

cover; 10-pint 19c

25c Dippers with short handle, of gray

enamel, 3-pint size; al-

most indispensable

enamel, with

handle and

enamel, with

handle and

#### Kitchen Granite Iron Half Price and Less Than Half

Some are seconds, but more than half of the quantity in the sale are absolutely perfect. Practically all kinds of Kitchen Utensils used are in the sale. Big quantities of some and only a few of others. At the prices quoted none of the lots will last very long.



49c Coffee Pots, of gray enamel. handle and



of seamless enamel, with long handle and cover: 3-pint 14c Sic Berlin Saucepans of French gray enamel, with long handle

and cover; 14-pint size..... 39c

10c and 15c Flannelettes At 83/1c

ed are Outing lengths, in a good range of



79c Saucepots, of seamless French gray enamel, with handles cover: 14-pint 39c

35c Coffee Biggins or Drip Coffee Pots, of gray enamel, with and cover; 1-pint 15c 35c Berlin Saucepans

of seamless gray enamel, with long handle and cover; 3 and 5 pint sizes: 15c 15c Wash Basins, of seamless gray enamel; nice



enamel, with foot and side handles; good



79c Water Pails of seamless French gray enamel, with strongly riveted handles and enamel wood grip; 10-quart 35c

Worth \$3.00



39c Rinsing or Dishpans, of seamless French gray enamel, with strong riveted handles; 15c No. 8 size.....

98c Dishpans of seamless French gray enamel, with strongly riveted handles; No. 17 size.. 49c 98c Tea Kettles, of French gray enamel, with bail handle and 49c cover; 7-quart size.....

89c Dishpans, of seamless French gray enamel, with strongly riveted handles, and No. 14 39c 60c Berlin Saucepans of seamless



\$1.19 Berlin Kettles, of seamless gray enamel, with handle and cover; 20-pint 59c

39c Buckets of seamless French gray enamel, with bail handle and cover; 19c 39c Berlin Saucepans of seamless French gray enamel, with

89c Cereal Cookers of French gray enamel, with long handle and

long handle and cover;



89c Rice or Milk Boilers, of French gray enamel, with long handles and cover: 5-pint



or Cockers, of seamless French gray enamel: self-basting, sanitary, excellent

size; needs no it-seamless French gray enamel, with strong riveted handles; 19c

> 25c and 50c Pincushions At 17c Slightly cushions, Handled Coat Hangers, in large and small sizes; Doll Pin Books and Glass Hat Pin Holders. Third Floor-Art Dept.

Size 72x80, and made from pieces of the finest quality of mercerized French sateen, striped effects. In pink, green, blue and red. Scroll stitched and filled with the finest white sheet cotton. Only 150 in the lot. On first floor bargain tables tomorrow at practically a dollar less than regular price. The cold weather is coming, and you will have need of something of this kind, so buy tomorrow and save the dollar.

### HANDLED NECKWEAR. 6c

121/2c to 50c Kinds Lot includes Embroidered Lines Collars, Stocks, Jabots, Silk Bows and Ties, all can be laundered, and will be as good as ever. Slightly soiled from handling.

## All Short Lengths of Silk 29c a Yard

For 50c to 75c Silks.

Among the very choice remnants in this lot are desirable lengths and colors in Peau de Cygne. Striped Taffetas. Black Liberty. Checked Taffetas.

Plain Taffetas. Novelties. Of especial interest is the including with this lot some Peau de Cygne with a Surah or twill weave-a silk that is almost indestructible. Good range of shades. Full pieces. A regular 75c quality.

39c a Yard

For 79c to \$1.25 Silks.

Black Messalines. Black Peau de Cygne. Fancy Plaids. Hairline Messalines. Black Crepe de Chine. Persian Waistings. Velvets. Colored Messalines.

Black Taffetas. Fancy Checks. Hairline Taffetas. White Taffetas. Colored Crepe de Chine. Persian Scarfings. Foulards.

## \$4 and \$5 Sample Shoes, \$2.00

left in these sample Shoes, and a variety of styles and leathers. If you can find your size you will have an exceptionally good pair of shoes and will need pay but \$2.00 for them.

Children's Sample Shoes are in different styles, different leathers, and quite a good variety of sizes yet to \$1.00 choose from. Choice....

## ADVANCE NOTICE

Annual Factory Clearance Sale

Sewing Machines Begins January 10 For the benefit of any who may not be able to attend the sale person-

illy we have prepared a list describing each machine in the sale and showthe regular factory price, our regular price and the reduced price.

10. Even though you will attend the sale in person, this list may prove of

This List Sent Now Upon Request. There are more than 50 machines in the sale, including the Standard, Singer, Davis, Ashland Automatic and National Automatic. We will endeavor to supply just what is wanted, the same as if a personal selection were made. The list is accurate and shows exactly the models that will be on hand when the sale opens Tuesday morning, January

aid in determining the very best bargain for you. Easy terms.

## Ribbon Remnants

RIBBONS, widths % to % inch, in all good colors and lengths. IC To close, a yd..... RIBBONS, widths 1 to 2 inches; good variety of colors and use- 5C ful lengths. To close, a yd...... 5C SATIN RIBBONS, 2½ to 3½ inches wide; all good shades and 11C lengths. To close, a yd......11C RIBBONS, including plain or satin taffetas and a few fancy effects;

## Remnant Prices on Dress Goods Lengths

500 YDS. 75c ALL-WOOL STORM SERGES, BLACK ONLY. GOOD LENGTHS. A YARD....48C

At 59c

widths 4 to 6 inches; good 15C lengths. A yd., choice....... 15C

\$10.00 ALL-WOOL Hairline Suiting, 42 inches wide, 3 to 6 yard \$1.25 and \$1.50 New Suitings, 3 to s yard lengths.

\$1.50 Self Striped Serges, 54 inches

wide, 3 to 6 yards in a remnant.

\$1.50 Black Natte Cheviot, 54 inches wide, 3 to 6 yard lengths.

At 98c \$1.50 to \$3.50 DRESS GOODS, including such materials as \$2.00 Tailor Serges, in a good range of colors.

\$1.75 and \$2.00 All-wool Suitings. \$2.25 Imported Zibelines. \$3.50 Mannish Suitings, 50 and 54 Camel's Hair Serges, Two-tone Cheviots and other weaves

## Children's Apparel

CLOTH COATS, navy blue or red; inlaid velvet collar and cuffs; sizes 2 to 5 years. Were \$3.50 \$2.95 and \$4.50. Choice...... BLACK AND WHITE CHECK COATS, Norfolk style, with or without black velvet collar; sizes 3 to 6 years. Were \$8 and \$8.50.

Choice tomorrow ...... \$5.95 WHITE FELT and Beaver Hats-2 of each-trimmed in ribbon. Were \$5 and

## These Waist Remnants

your size in the waist you most need. 15 PLAID SILK WAISTS, tailorder; pocket at bust; sizes 36 and 38 only. Reduced from \$5.00 to.. lions and cluny insert-

20. ECRU NET WAISTS, silk lined; trimmed with crochet medaling; long sleeves, fasten back. Reduced \$2.50

LINEN WAISTS, with hand-embroidered fronts; size
34 only. Were \$2.50
and \$3.00. To close, \$1.39 ALL-WOOL MOHAIR WAISTS, in gray or black, and All-wool Strip-ed Flannel Waists, pleated style. worth up to \$2.50. \$1.25 TAILORED WASH WAISTS, pleated style, with Gibson pleat at shoulder; size, 40, 42 and 44. Odds andends, and worth \$1.00. To

## Lining Satins and Sateens!

Short Lengths Sacrificed Three lots, and women will surely find use for such lining satins and sateens at such low prices:

SATIN REMNANTS, 27 inches wide; good lengths and colors. 59c to 75c yard qualities. Choice 20c

STRIPED MERCERIZED SATEENS, in black-and-white and gray-and-white effects; excellent for lining coats. Worth 35c a yard. For..... 19c

## Women's 20c White Poplin Waisting, 121/2c Yd. & Children's Juliettes

FELT JULIETTES, all of our best grades of Children's Felt Juliettes, worth up to 98c, regardless of size; also our best grades of Women's Juliettes, worth \$1.00 a pair, and Women's Crocheted Slippers. Choice 69C

of the lot .... WOMEN'S SLUMBER SLIPPERS, in red and 19C gray only. A pair .....

day at 98c-be early.

23 inches wide. An excellent grade, INDIA LINON, in a fine sheer quality, 30 inches wide; in desirable Regularly 121/2c a yard. Friday's price, a yard ..... SEA ISLAND PERCALES, 36 inches wide, in both light and dark grounds; fast colors; 2 to 9 yard lengths; designs suitable for shirts, shirt waists,

house dresses, etc. Regularly 121/2c a yard. Special, Friday..... PERCALES, 36 inches wide, in light and dark grounds; in neat designs; fast colors. Regularly 10c a yard. Remnant price, a yard... MISCELLANEOUS LOT of odds and ends of several small lots of cotton materials, such as ginghams, outings, muslins, etc. Regularly 10c and 12½c a yard. Special to clear out these lots, a yard, Friday......

WHITE CAMBRIC, 36 inches wide. in a grade suitable for women's and children's undermuslins; 2 to 10 yards in a piece. Regularly 121/2c a yard.

remnant offerings. Look for

Second Floor-Waist Section.

FLANNELETTES AND OUTINGS, in warm, fleecy grades; pretty assortments of styles and colors; all new fresh goods, in good lengths. Regularly 10c and 12½c a yard. Friday's price, a yard.....

BATES AND RED SEAL GING-HAMS, a new lot of mill ends, in all the best styles and colors; plain colors, stripes, checks and plaids; a very serviceable material for women's and children's house wear; durable and fast colors. Regularly 12½c a yard. Friday's price......

\$1.50 to \$2.00 Untrimmed Hats At 39c

> season, in black, black velvet bound. some bright finished. With a wing or other simple trimming will make a good and economical hat for between season wear.

CHILDREN'S White Felt Hats, \$1.50 values, prettily finished with black velvet bands or white ribbon 

#### \$2 Shirt Waist Boxes, 98c Just half price for these because the matting top is puckered slightly.

The boxes are 24 inches long, and have brass handles. Only 20 to sell Fri-

I to 10 yard lengths 15c Curtain Muslin, 36 inches, yard.... 6c Lace Curtain Corners, 11/4 yards. Values, 39c to 75c. 

2 to 20 yard lengths Mattings; all kinds. Worth up to 35c 

\$10.00 Smyrna Rugs, 7 ft. 6 in. by 10 ft. 6 in.; reversible. . \$4.98 Third Floor-Upholstery Section.

## 700 SUITS AT \$10.00 All Stylish Models.

Worth \$19.75 and \$24.75.

Some of these Tailored Suits represent special purchase lots, others are our regular \$19.75 and \$24.75 kind, we've reduced to \$10. Every model is a late style, every suit is perfectly tailored and perfect-fitting. MATERIALS are plain serges, diagonal serges, broadcloths, mannish worsteds, boucle cloths, fancy diagonals and prunellas. Coats are cut 28 and 30 in. long. with Skinner's satin lining, and in styles copied from higher priced sults.

Skirts are in the popular nar-row effects. Black, navy and all the staple colors, as well as mix-tures and fancy effects. All sizes—misses 14, 16 and 18 years, and women's sizes, 34 to 44. See how early you can make a selection from these Suits offered tomorrow at \$10.00. No alterations. No exchanges.—Second Floor—Suit Section.

Want Freight Rate Construction Looked on as Whole.

CLAIMS OF THE SHIPPERS

Say Carriers Have Not Discharged Burden of Proof Required.

ERIE MAKES STRONG APPEAL

Attorneys Tell Interstate Commerce

Commission Railway Is in Vital Need of Added Revenue.

Claiming that the interstate commerce commission should look upon freight rate construction as a whole and not with relation to any particular article of transportation, whether it be a commodity not included in the classification rates, or embodied in a class, counsel for railway lines in the official classification territory have filed their briefs.

The claims of the shippers are that the carriers have not discharged the burden of proof required by the law, Because they have failed to establish by affirmative proof the reasonableness of the proposed increase on each specific article on the many thousand articles embraced in the official classification, the rate on which will be advanced if the advance in class rates becomes effective.'

This, it is declared, "is a totally erroneous view of the matter. If the companies have demonstrated, as we believe they have, that an advance in the class rates is warranted, and that the advances proposed to be made therein are reasonable, then it necessarily results that the reasonableness of the advances, as applicable to all articles embraced in the classes, has been thereby established."

The contention also is made that if the freight charge for the transportation of any particular article can be demonstrated to be too high, that does not affect the whole class, but herely means that the classification of that article ought to be changed.

Contention of New York Central. In the briefs for individual lines, Clyde Brown, for the New York Central, points out that it has been necessary by reason of increased expenses to reduce the company's stock dividend from 4 per cent to 2 per cent on com-

mon stock, and that five years ago

the making of any expenditures from George F. Brownell and H. F. Taylor, for the Erle, make a strong appeal for the proposed increase in rates, pointing out that the road is in vital need of added revenue, a greater revenue than would be obtained from the proposed increase. No dividends have been paid on any part of the Erie's stock since 1907, and there is no prospect of dividend payments. The added income, if it should be granted, it is averred, would be far more than exhausted in the making of improvements which are absolutely essential to the

## RED CROSS SEAL SALES NOT SO BIG AS HOPED

Receipts of About \$2,500. **Settling Day Arrives and** Returns Come In.

Today is settling day for the little Red Cross Christmas seal sales. Mrs. Theodora North McLaughlin and her assistants have been at the rooms of morning, receiving returns from the stations which have been selling seals since the society women ended their labors Christmas eve. Probably \$2,500 will represent the proceeds of the entire sale. disappointment was manifest that from many stations, especially those at the drug stores, seals instead of money were

The committee was especially gratified with the efforts of the Washington high schools, which disposed of 3,000 little

Many incidents were related of the campaign just past. One little fellow came n one day and handed over \$2 of his Christmas money, he said, because he was sorry for the children who had tuberculosis and he wanted to help them. Secretary Grant of the Chamber of Commerce, who received the donation, warmly thanked the boy. Mrs. Mc-Laughlin saw that soon afterward he had a written acknowledgment of his sac-rifice from the Red Cross committee. Some who were generous contributors last year, it is said, failed to give anything at all this year. Others were quite

Mrs. W. J. Boardman is to give a re ception tomorrow afternoon at her home from 4 to 6 o'clock, to the young women during the Christmas holidays. It is to will then learn the result of their efforts definitely. Next week the executive committee will hold a meeting to canvass the

While the fight against tuberculosis in the effort to stamp it out in this community will still be carried on unabated at the Red Cross tuberculosis day camp at 14th and Upshur streets, as heretofore, some women interested in the movement expressed a fear that the needed extension of the camp and the enlargement of its facilities may not be possible, as originally proposed. Others with characteristic faith hoped they might.

#### G. O. P. MEGAPHONE MAN HERE J. Henry Smythe, jr., Comes to Town to Talk Politics. J. Henry Smythe, jr., known through-

out the country as "The Grand Old Party Megaphone Man," because of the sensational manner in which he stirred the convention which nominated Theodore Roosevelt for the presidency in 1904, and later in the convention which nominated Mr. Taft, is in this city. He has come to confer with some of

the leading politicians and get ready for the 1912 campaign. He is stopping at the New Willard. Mr. Smythe is' a young man whose patriotism is said to be such that, at his own expense and with the sacrifice

of time and money, he has launched into each presidential campaign with a vigor and force that have attracted wide attention. He is said to be the youngest man ever listed by the republican national committee in its speakers during such campaigns. He has an attractive personality and in his connection with the National Republican College League is said to have

done much, not only in advancing the

principles of the party with which he has aligned himself, but in giving advice to young men in civic matters of which he has made a study. Mr. Smythe is a graduate of the UniLatest Novelty Women's All Patent Kid "Crescent \$2.50 lar in New York. Here at......

## Friday Shoe Bargains

That'll Attract Big Crowds. OR the first time in several weeks we'll have a Bargain Table Sale of Broken Shoe Sizes at our 7th St.

Broken Shoe Sizes Friday only and at the 7th St. Store.

Women's \$2.50 to \$4 Shoes— \$1.75 Four tablefuls of Tan and Black Kid and Calf, also Patent Leather Button and Laced Boots with kid or cloth tops; broken sizes of over thirty different styles, including remnants of

some of our very highest grade

shoes. Sizes include nearly all numbers-in one kind or another.

Child's \$1.25 to \$5C \$1.75 Shoes cut to.. 95C 75 pairs broken sizes \$1.25 to \$1.75 Infants' and Small Child's Regular or Extra High Cut Vici Kid, Dull Calf and Patent Boots-with kid, cloth or suede tops-broken sizes to \$. 50 pairs Child's Stout Kid Button or Laced, Kid or Patent tip Boots-several neat styles; values to \$1.50-most all sizes

Men's \$2.50 to \$3.50 Shoes-\$1.75 Broken sizes of a dozen or more

Store-and it'll be a "Hummer"!

Complete lines, too, will be greatly reduced tomorrow at all 3

stores-simply because stocks are

too large-in certain kinds.

styles of our regular \$2.50, \$3 and \$3.50 lines, including Tan Russia Calf. Black Gun Metal Calf and Vici Kid, and Patent Leather Blucher, Laced and Button Shoes. Single or double soles. Broken sizes ranging from 6 to 11. Boys' and Girls' Shoes-

\$1.50 to \$2.00 \$1.19 Kinds—at..... 45 pairs Big and Little Boys' Tan and Black Caif Laced and Bluchers-values to \$2; excellent wearing kinds; broken siesz, 9 to 5½. 98 pairs Child's and Misses' Kid, Gun Metal Calf, Patent Leather, and some Tan Laced and Button Boots, including "samples" and remnants of regular \$1.50, \$1.75 and \$2 lines. Sizes up to big girls' 4.

Boys' and Girls'.

Boys' \$3.50 Storm Shoes.

3 styles of Tan .aterproof

Top Storm Shoes. Fri-\$2.65

Boys "TRI-WEAR."

Heavy Tan or Black Caif, Dou-ble Oak, Welted Sole, Wear-defy-

ing Shoes; 3 styles only; sizes 1

Boys' "SURE-SERVICE"

\$2.00 kinds; sizes 1 to \$1.45

Girls' "JOCKEY BOOTS"

and STORM BOOTS.

Extra High Cut Tan or Black Calf or Patent Leather Boots,

with or without patent collar

Child's \$1.75 kinds; \$1.49 sizes 5 to 8. Friday.... \$1.49

Stout Kid or Calf Shoes.

to 54. Reduced Fri- \$2.15

Calf, High Cut. Buckle

## Complete Lines Reduced Tomorrow at All 3 Stores.

#### Women's Dept.

up to 11.

Women's \$5.00 Value "VENUS," 15 \$2.95 styles at..... 15 stunning styles of our Celebrated "VENUS" Patent Kid and Patent Colt Button, Blucher and Laced Boots; medium or narrow toes, cravenette cloth, velvet, kid or calf tops, straight or wing tips; also plain toe effects. FRIDAY ONLY, \$2.95.

\$2.50 and \$3 Grades Boots \$1.95 and Slippers.... 25 styles of Patent Leather, Satin and Vici Kid 1, 2 or 3 strap Party Pumps; in black, white,

pink or blue. 4 styles Patent Leather Button or Laced Boots; velvet, cloth or kid tops. 10 styles Shapely, Good-wear-ing Vici Kid or Gun Metal Boots.

House Slippers.... 95c Grades Warm Seamless Felt, Real Fur or Silk Ribbon Trimmed Juliets and Antoinettes, in a dozen beautiful

ets and Low-cut

\$1.50 and \$2

Tableful of \$1 Grade Felt Fur-trimmed Juli-

Child's \$2.00 kinds; \$1.69 sizes 81/2 to 11. Friday...\$1.69 Misses' \$2.50 kinds: \$1.89 sizes 11½ to 2. Friday. \$1.89 Child's Good Wearing Vici Kid Button or Laced

Men's Splendid \$3 Winter Shoes \$2.65 (other stores' \$3.50 kinds), Friday \$2.65

8 styles only-and they're ALL RIGHT in every way-only we have too many of these: TAN RUSSIA CALF BLUCHERS, WITH DOU-BLE SOLES. 3 STYLES OF PATENT COLT BLUCHERS, MEDIUM OR HIGH HEELS.

BLACK VICI KID, ALL KID LINED LACED SHOES. 2 STYLES GUN METAL CALF SNAPPY BUT-TON OR LACED SHOES. TAN STORM CALF BLUCHERS-EXTRA HIGH



COR. 7TH AND K. STS. 1914-1916 PA. AVE. 233 PA. AVE. S.E.

## A. L. FALK CO., 917 F Street.

# Big Bargains! Unusual Values!

One lot of 50 Tailormade Suits, including some fine French serge and Lymansville cheviots These Suits are genuinely reduced.

The following odds and ends at extremely low prices: 10 Odd Cloth Coats, light-colored effects, reduced from \$10 \$3.50 0...... 6 Tailormade Suits reduced from \$16.50 to...... \$5.00 10 Fine Fur Neckpieces, extra good quality, reduced from \$10 \$5.00 and \$12.50 to..... 3 Long Cloth Capes, dark red, green and blue, reduced from \$3.50 \$10 to..... 4 Long Black Coats reduced from \$12.50 to:..... \$7.50

Very special—50 dozen Fine Tailormade Waists, made of the best French percales, in a large variety of neat patterns; black and white and various fancy effects; strictly tailored and finished with 3 large pearl buttons. One of the best makes of regular \$1 Waists. Friday only

3 White Serge Suits reduced from \$25 to...... \$10.00

1 Long Ponyskin Coat, size 40, reduced from \$50 to:..... \$27.50

versity of Pennsylvania, having worked his way through by his own efforts. He is also a successful business man.

But his one great hobby, it is said, has been to preach his political sermons in